

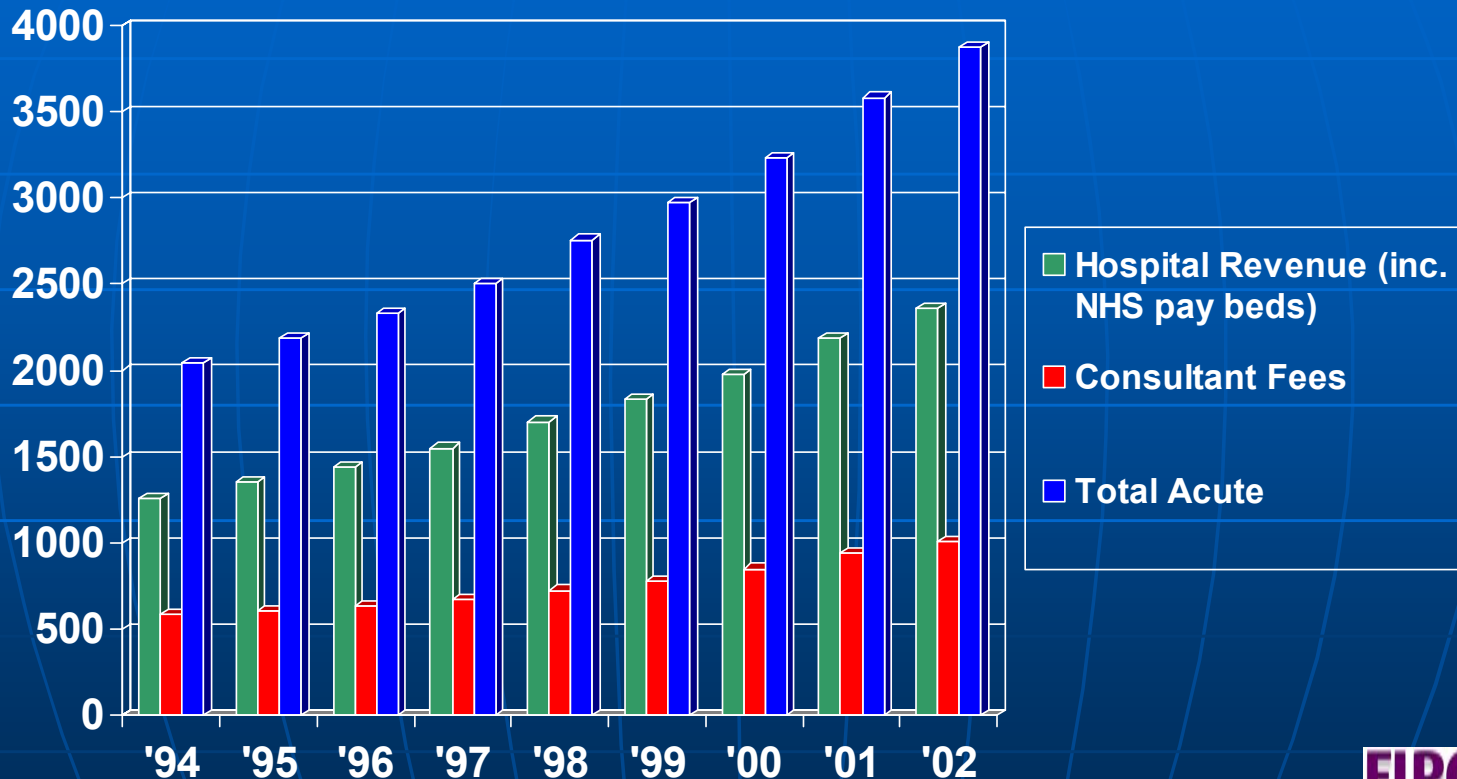
# Overview – Whither consultants and fee for service

John Randle  
Hospital Management Consultant

FIPO Conference  
10<sup>th</sup> March 2004



# UK Private Healthcare Market Value (£m)

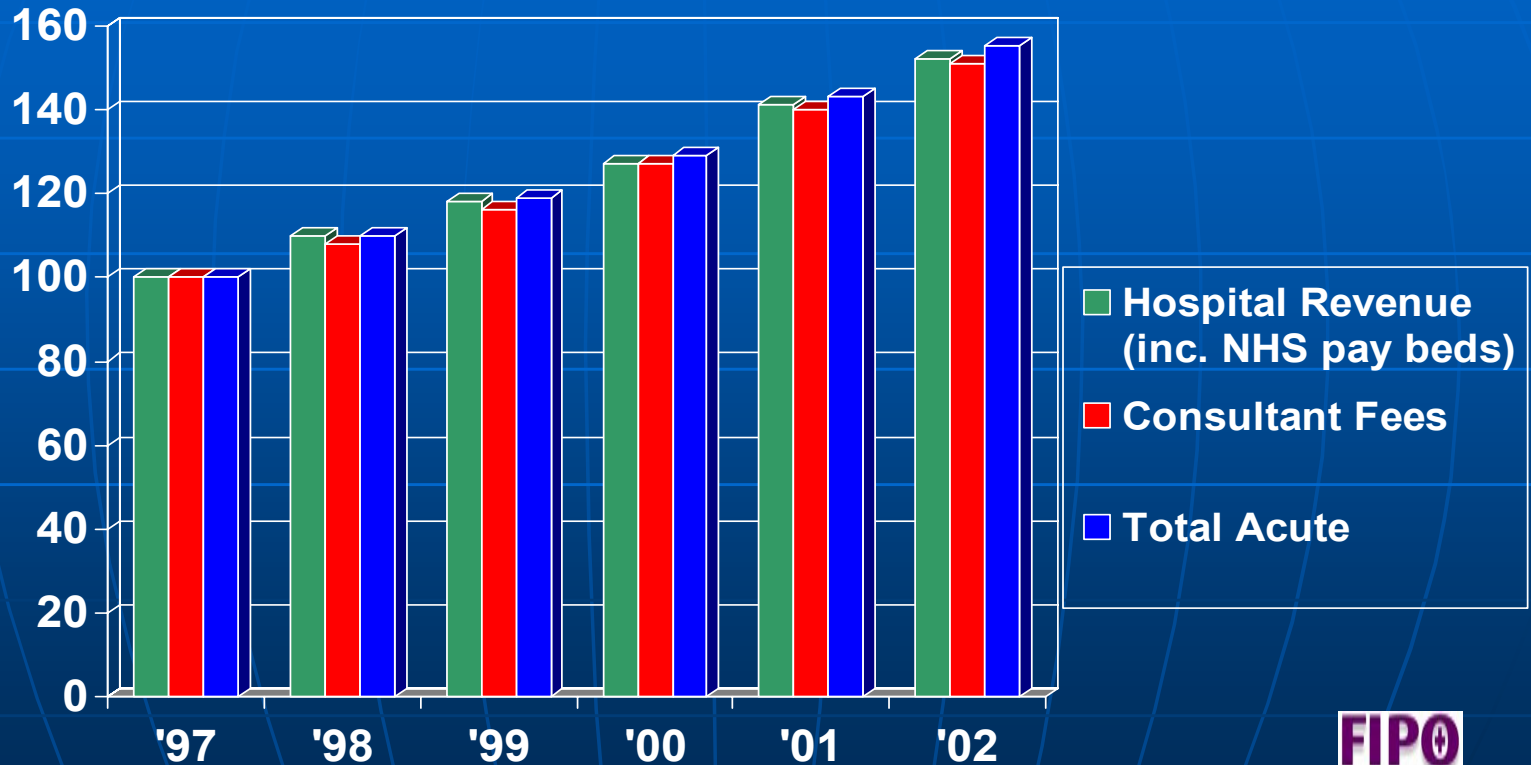


Source: Laing & Buisson



RCOG Conference  
presentation 10.03.04

# UK Private Healthcare Market Value Indexed



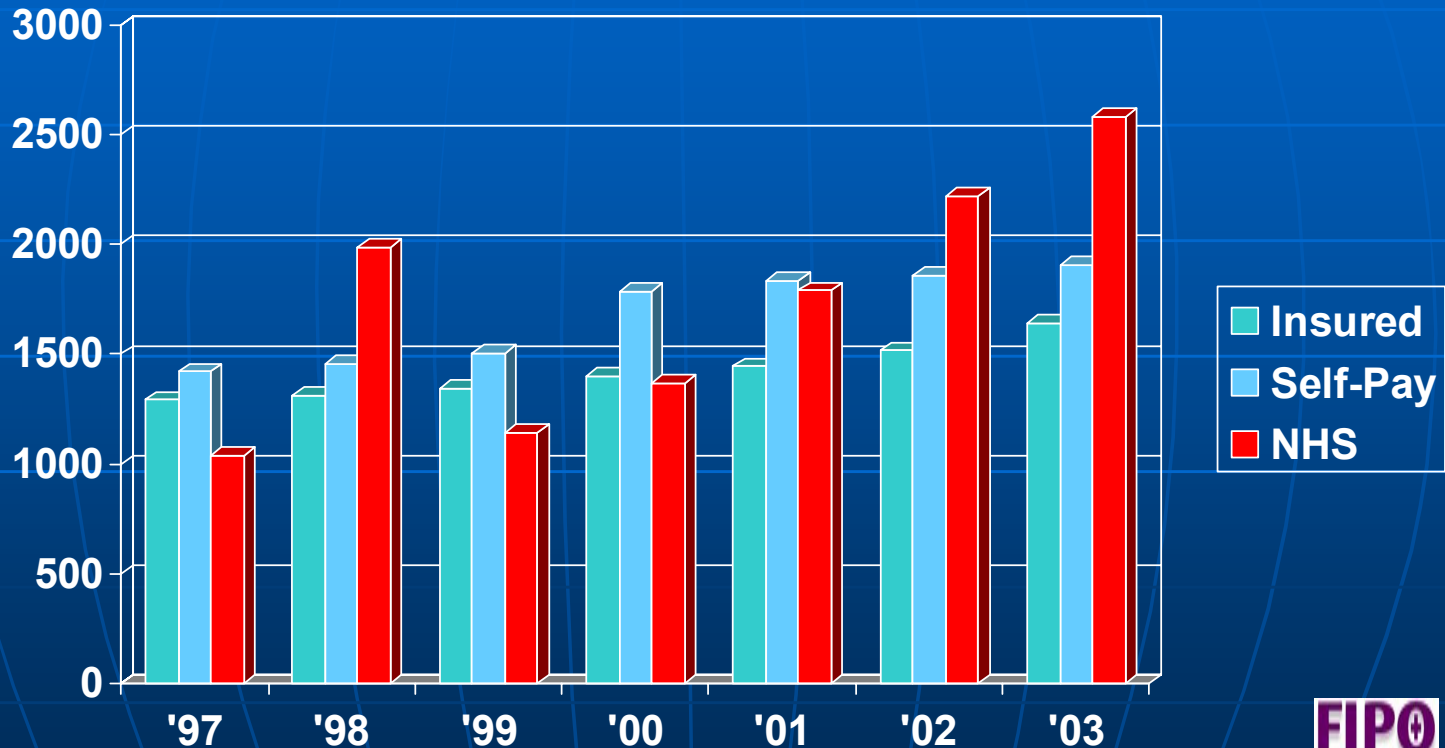
Source: Laing  
& Buisson



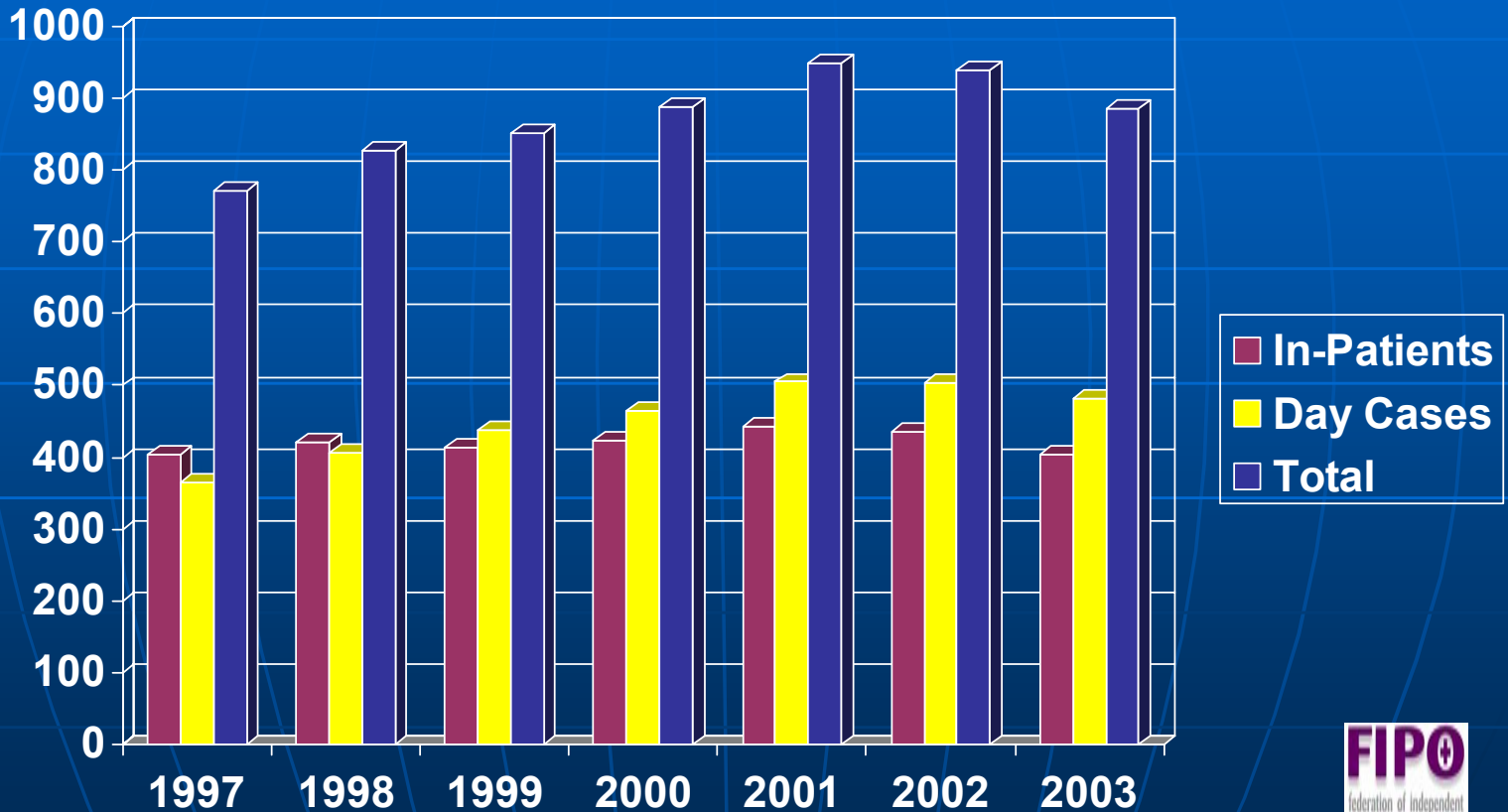
RCOG Conference  
presentation 10.03.04

# Independent Hospitals – IHA Data

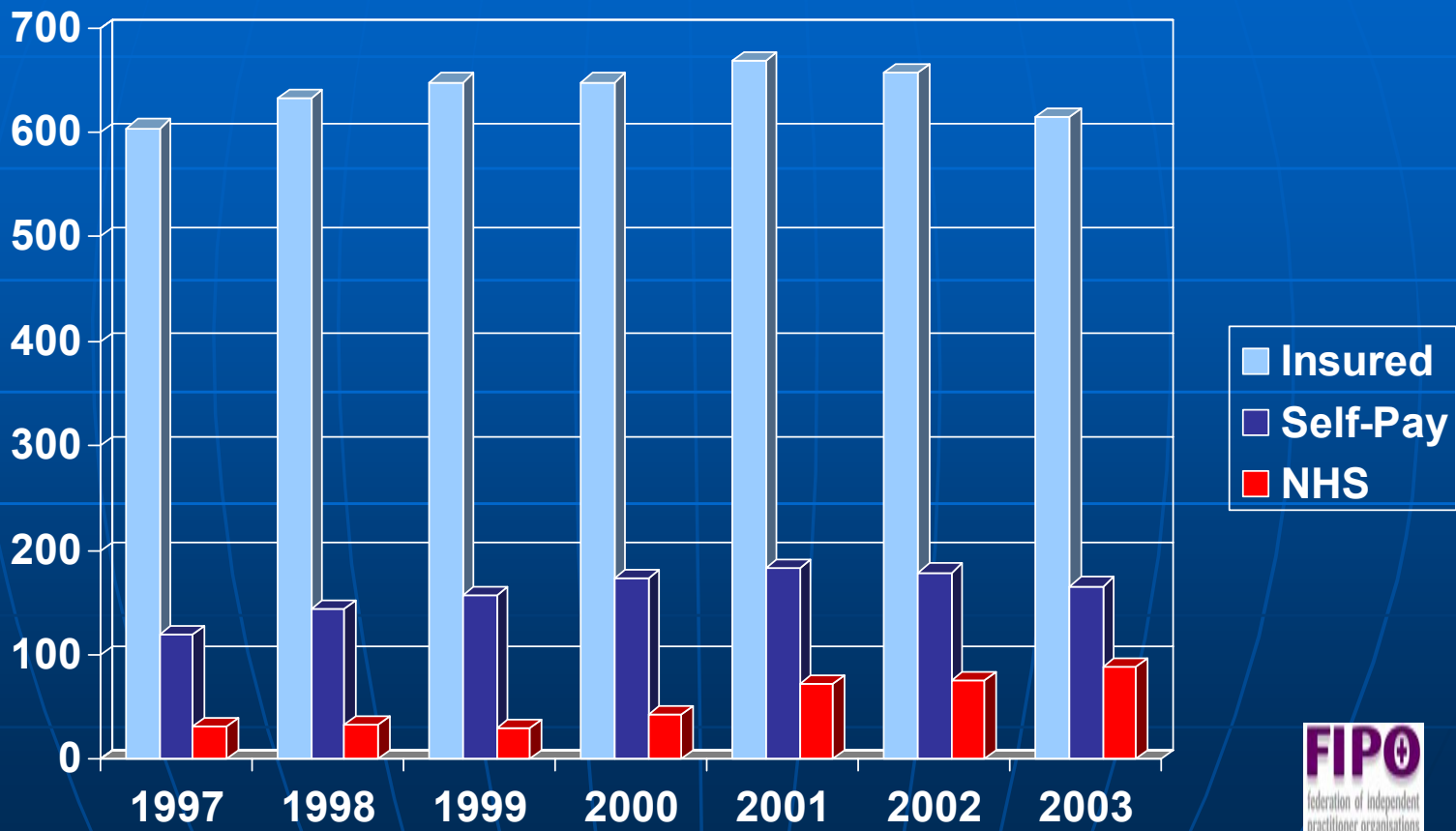
## Total Revenue Per Patient Episode (£)



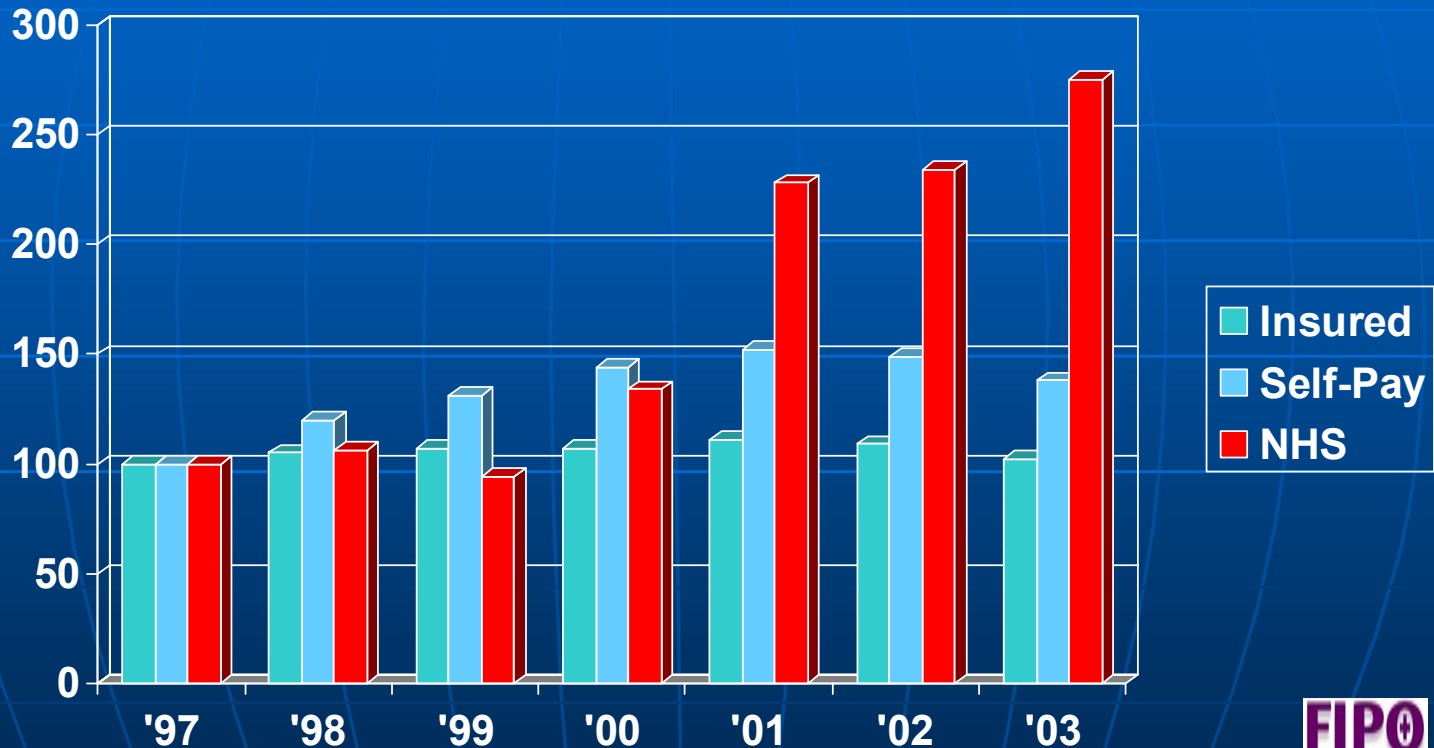
# Independent Hospitals Total Cases (000s)



# Independent Hospitals Total Patients By Payer (000s)



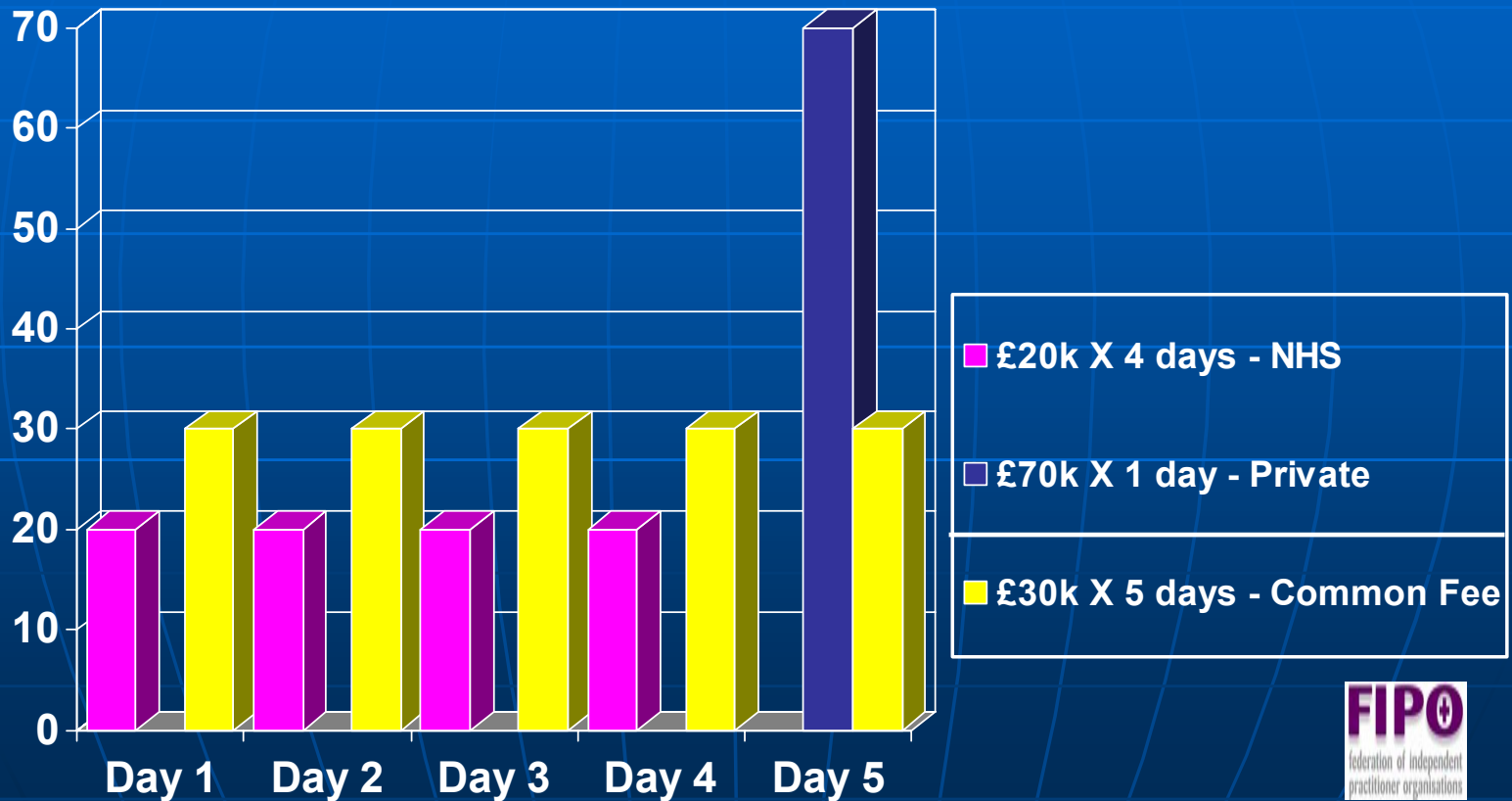
# Total Patients By Payer Indexed



# Average P/T Consultant Earnings - £000s

## Annual Target - £150k Taxable

### 5 Day Week - Annual Rate





# Independent Medicine – what future?

- Consultants and hospitals undermined by hostile Government policy
- Successful ISTCs and overseas doctors will impact and threaten established viability
- Must change or die if policy succeeds
- Hospitals will shrink to minority high cost market or look for high NHS volume at low prices
- Consultants – employed technicians or independent professionals - decide

