

Private Healthcare in the UK

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Private Healthcare in the UK

- Lacks competition
- Lacks transparency
- Has dominant market players and vested interests
- Has changed little in 20 plus years

As a result

- The private healthcare market is small (relative to OECD countries)
- It has not grown significantly in 15 years despite deteriorating NHS performance
- It is small because price is a barrier for most consumers
- The price of private healthcare is a result of an inefficient and ineffective market

Private Hospitals

- Too small to gain economies of scale
- Low proportion of daycase throughput
- Lack of innovation in service delivery
- Lack of published quality data
- Focused on preserving the status quo

Consultants

- Public / private relationship creates inefficiency
- Fee for service model is not cost effective
- Limited consultant supply creates an effective closed shop
- Limited or no competition
- Lack of quality or outcome data

All is about to change

- Waiting lists and times are coming down
- ISTC programme will create new capacity
- Unless we all change, the road ahead will be difficult

Need to create a new private healthcare model

- High throughput to deliver efficiency and lower cost
- Competing providers
- Transparency on price and outcomes
- Excellent customer experience

Thank you